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True North

Protecting jobs in America by helping companies stay competitive!

Today's Quote

"Leaders who win the respect of others are the ones who deliver more than they promise, not the ones who promise more than they can deliver."

- Mark Clement

Dear Client,

Lean is a suite of valuable and beneficial tools but, a key component of lean that is often overlooked is the importance of the people - your employees. When taking your organization on a lean journey it is important to focus on your employees and the leadership you provide to them. Not only does this improve success of your implementation, it will ensure sustainability of the new culture in your organization.



Respect for People

- Lean has a value system ...an overriding respect for people
- Lean recognizes that people add value to a business ...where most traditional businesses only see people as cost
- Only people have the ability to solve problems, learn and remove waste!

Value Your Employees

- Foundation of the Lean House is people!
- Create an environment where employees are valued thru recognition - means more than congratulations and monetary - public employee recognition leads to increased pride and a sense of accomplishment making them feel valued and involved, an important part of the process
- Always treat employees with dignity & respect



FREE



Visit us on-line for a free lean assessment!

Funding Links

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- Readily accept and ask for feedback
- Promote experimentation - learn from mistakes
- Encourage team work for problem solving
- Create environment for employees to share their ideas



Lead by Example

- 5S your office, lead a Lean team, run a kaizen event, etc.
- Share your knowledge with others - teach and mentor
- Take personal accountability & responsibility
- When in charge, take charge - don't leave a vacuum when you are the person to make decision

How We Can Help

Lean transformation represents a profound cultural change of the company. It requires leaders to learn, change and lead as mentors and coaches to build a culture of trust, respect, equity, involvement and teamwork. It can be confusing and scary but, we have the experience to help you on your journey. We can be a powerful partner on your company's pathway to excellence and a crucial ally of lean.



Exceeda has Lean experts in Implementation, Human Resources, Information Technology, and Accounting. With our experienced team, we have the knowledge and experience to deliver a total Lean transformation to your organization!

Contact Us Today!

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